

REPUBLIC OF KENYA



MINISTRY OF AGRICULTURE, LIVESTOCK, FISHERIES & IRRIGATION

STATE DEPARTMENT FOR CROPS DEVELOPMENT

**REGISTRATION OF SUPPLIERS FOR SUPPLY OF GOODS & PROVISION OF
WORKS AND SERVICES FOR THE FINANCIAL YEARS 2018-2019 AND 2019-
2020.**

TENDER NO: MOALF&I/SDCD/REG/01/2018-2019

TENDERER'S NAME:

CATEGORY NO:

ITEM DESCRIPTION:

SEPTEMBER, 2018

TABLE OF CONTENT

Item Description	Page
SECTION I Instructions to Candidates.....	3
SECTION II Standard Forms.....	15

SECTION I-INSTRUCTIONS TO CANDIDATES

MINISTRY OF AGRICULTURE, LIVESTOCK, FISHERIES AND IRRIGATION

STATE DEPARTMENT FOR CROPS DEVELOPMENT

1. The Ministry of Agriculture, Livestock, Fisheries and Irrigation, State Department for Crops Development intends to update its register of suppliers for the provision of various Goods, Works and Services for the financial years 2018-2019 and 2019-2020 ending on 30th June 2020. Interested eligible suppliers are invited to apply for registration, indicating the category of goods, works or services they wish to apply for. Suppliers currently in the State Department's database who wish to be retained are required to apply and submit up to date information required in the registration of suppliers document as follows:

A. SUPPLY OF GOODS

CATEGORY NO.	ITEM DESCRIPTION	REMARKS
SDCD 01	Supply of general office stationery and equipment	RESERVED FOR AGPO REGISTERED FIRMS
SDCD 02	Supply of office furniture, office equipment, furnishings and fittings	RESERVED FOR AGPO REGISTERED FIRMS
SDCD 03	Supply of computer accessories and consumables	RESERVED FOR AGPO REGISTERED FIRMS
SDCD 04	Supply of uniforms, protective gear, foot wear(including CMT charges)	RESERVED FOR AGPO REGISTERED FIRMS
SDCD 05	Supply of motor vehicle tubes ,tyres and batteries	RESERVED FOR AGPO REGISTERED FIRMS
SDCD 06	Supply of pre-paid air time cards	RESERVED FOR AGPO REGISTERED FIRMS
SDCD 07	Production & Supply of promotional materials, branded t-shirts, banners, posters, flyers exhibition stands and related services	RESERVED FOR AGPO REGISTERED FIRMS
SDCD 08	Supply, delivery and installation of Computer, Software and Hardware.	OPEN FOR ALL
SDCD 09	Supply of Post-Harvest equipment, hermetic bags, tarpaulin, moisture meter, weighing balances, pallets, manual sieves.	OPEN FOR ALL

SDCD 10	Supply of Value addition and processing equipment: Thresher, Shellers and de-stoners and packaging materials and sealing Equipment.	OPEN FOR ALL
SDCD 11	Supply of cleaning detergents and toiletries	RESERVED FOR AGPO REGISTERED FIRMS
SDCD 12	Supply of Farm machinery and equipment	OPEN FOR ALL
SDCD 13	Supply of farm inputs including seeds, cuttings, foliar feeds and Knapsack sprayers.	OPEN FOR ALL
SDCD 14	Supply of newspapers and periodicals	OPEN FOR ALL
SDCD 15	Supply of pesticides and fungicides	OPEN FOR ALL
SDCD 16	Supply of mineral bottled water	OPEN FOR ALL
SDCD 17	Supply of laboratory equipment and related accessories	OPEN FOR ALL
SDCD 18	Supply of laboratory chemicals and reagents	OPEN FOR ALL
SDCD 19	Supply of educational aids and related equipment	OPEN FOR ALL
SDCD 20	Supply of Livestock (Fish Fingerlings, Dairy Goats, Galla Goats and improved indigenous chicken)	OPEN FOR ALL

B. PROVISION OF SERVICES

CATEGORY NO.	ITEM DESCRIPTION	REMARKS
SDCD 21	Provision of day conference facilities	OPEN FOR ALL
SDCD 22	Provision of Travel Ticketing services (IATA registered firms only)	RESERVED FOR AGPO REGISTERED FIRMS

SDCD 23	Hire of helicopter services	OPEN FOR ALL
SDCD 24	Provision for cleaning, sanitary & fumigation services	OPEN FOR ALL
SDCD 25	Supply of fresh cut-flowers, potted flowers and maintenance of indoor plants	RESERVED FOR AGPO REGISTERED FIRMS
SDCD 26	Repair and servicing of motor vehicles (firms must be registered with Chief Mechanical & Transport Engineer)	OPEN FOR ALL
SDCD 27	Repair and servicing of office equipment	OPEN FOR ALL
SDCD 28	Repair, maintenance and servicing of plant machinery and equipment including lifts.	OPEN FOR ALL
SDCD 29	Provision of Research consultancy services e.g. Customer Satisfaction, Perception Survey, Media monitoring, and Employee Satisfaction and Work environmental survey.	OPEN FOR ALL
SDCD 30	Repair and maintenance of ICT equipment	OPEN FOR ALL
SDCD 31	Minor Maintenance, Plumbing and Electrical Maintenance	OPEN FOR ALL
SDCD 32	Provision of Catering Services	OPEN FOR ALL
SDCD 33	Provision of Security Services	OPEN FOR ALL
SDCD 34	Provision of Internet Services	OPEN FOR ALL
SDCD 35	Provision of Development, hosting and maintenance of website	OPEN FOR ALL
SDCD 36	Provision of Management consultancy services e.g. Training, Recruitment and Selection Services.	OPEN FOR ALL
SDCD 37	Provision of Consultancy Services on value addition and processing of pulses and millet.	OPEN FOR ALL

2. Interested and eligible firms may view the detailed tender advert, respective registration of suppliers' document and further details regarding the registration

submission from the Ministry website www.kilimo.go.ke or IFMIS portal www.supplier.treasury.go.ke. Downloadable documents from the website are free of charge while hard copies from the Ministry will cost a non-refundable fee of **Kshs.1,000** payable at the cash office situated at **Kilimo House**, lower ground floor either in cash or Bankers Cheque.

3. Youth, Women and Persons with Disability who have been duly registered with the National Treasury (Directorate of Procurement) MUST show proof of registration by providing the valid certificate of registration.
4. Completed registration documents in plain sealed envelopes clearly marked “Tender No: **MOALF&I/SDCD/REG/01/2018-2019**, respective category and item description and addressed to;

The Principal Secretary

State Department for Crops Development

Ministry of Agriculture, Livestock, Fisheries& Irrigation

P.O Box 30028-00100

NAIROBI

Should be deposited in the Tender Box clearly marked ‘**State Department for Agriculture**’ provided at Kilimo House located on Cathedral Road, Main reception on Ground floor to be received on or before **10th October, 2018 at 11.00 am** (East African Time), Cathedral Road. The Registration documents will be opened immediately thereafter in the presence of the candidates representatives who choose to attend at **ASCU Committee room on upper floor, Kilimo House, Cathedral Road, Nairobi at 11.00 a.m. East African Time.**

Electronic submission of documents shall not be accepted. Late submission of tender documents will be rejected.

Head, Supply Chain Management Services

For: Principal Secretary

INSTRUCTIONS TO CANDIDATES

SECTION I - INSTRUCTIONS TO CANDIDATES

Table of Contents

Item Description	Page
General Instructions	8
Scope of Tender	8
Eligible candidates	8
Registration Instructions	9
Registration Data Instructions	9
Qualification.....	10
Essential criteria for registration.....	10
Personnel.....	10
Statement	11
Withdrawal of the registration	11
Clarification	11
Registration Data Forms	11
Qualification Requirements	12
Evaluation of the registration documents	12
Submission of Applications	12

SECTION I - INSTRUCTIONS TO CANDIDATES

1. GENERAL INSTRUCTIONS

1. You are requested to provide all the general information as per the registration document.
2. The Department attaches great importance to correct information given. If the information given is found to be incorrect in any respect, the applicant shall be rendered ineligible for registration.
3. The Department reserves the right to visit and inspect business premises of all the applicants to verify the information provided.
4. This document is eligible for one category only.
5. All information provided will be treated as confidential.
6. Your registration document should be submitted **spiral/vevo binded** and **properly page numbered**. The Department shall not be responsible for loss of documents not binded/loose.

2. **Scope of Tender**

State Department for Crops Development hereinafter referred to as the procuring entity intends to register Suppliers, Contractors and Service providers in various categories as contained in the invitation for qualification clause 1. It is expected that applications will be submitted to be received by the procuring entity not later than 10th October, 2018 at 11:00Am.

Framework contracts, request for quotations or restricted tenders will be made available only to those bidders who shall be found to be responsive upon successful completion of the registration process.

3. **Eligible Candidates**

- a. This invitation for registration is open to all candidates who are eligible as defined in Kenya's Public Procurement Law and regulations and as indicated under invitation to Bid.
- b. The procuring entity's employees and their relatives (spouses and children) are not eligible to participate in this registration process.

4. REGISTRATION INSTRUCTIONS

4.1 Introduction

State Department for Crops Development would like to invite interested candidates who must qualify by meeting the set criteria as provided by State Department for Crops Development to perform the contract for the supply and delivery of goods, works and services.

4.2 Registration Objective

The main objective is to supply and deliver assorted items and also provide services and works under relevant tenders/quotations to State Department for Crops Development as and when required during the stated period.

4.3 Invitation for registration

Suppliers registered with Registrar of Companies under the Laws of Kenya in respective services are invited to submit their registration documents to State Department for Crops Development so that they may be registered for submission of a quotation/tender for the provision of the goods, works and services

4.4 Experience

Prospective suppliers and contractors must have carried out successful delivery of similar services to Government/Corporate/institutions of similar size with an exception of AGPO reserved categories. Potential suppliers/contractors must demonstrate the willingness and commitment to meet the registration criteria.

4.5 Additional Information

4.5.1 State Department for Crops Development reserves the right to request submission of additional information from prospective bidders.

4.5.2 Request for quotations/tenders will be made available only to those bidders whose qualifications are accepted by State Department for Crops Development after meeting all the mandatory criteria.

5. REGISTRATION DATA INSTRUCTIONS

5.1 The attached questionnaire forms described are to be completed by prospective candidates who wish to be registered for submission of registration document for specific registration.

- 5.2 The registration application forms which are **not filled out completely and submitted in the prescribed manner will not be considered.** All the documents that form part of the proposal must be written in English and indelible ink.

6. Qualifications

- 6.1 It is understood and agreed that the registration data on prospective candidates is to be used by State Department for Crops Development in determining, according to its sole judgment and discretion, the qualifications of prospective candidates to perform in respect to each tender item/category as described by the client.
- 6.2 Prospective candidates will not be considered qualified unless in the judgement of State Department for Crops Development available and suitability of equipment and net current assets or working capital sufficient to satisfactorily execute the contract for goods/services.

7. Essential criteria for registration

- 7.1 Experience: prospective candidates shall have at least 2 years' experience in the provision of the services and allied items in case of potential candidates should show competence, willingness and capacity to service the contract.
- 7.2 Prospective providers should possess special experience and capability to deliver the services at short notice.

8. Personnel

The candidates shall provide pertinent information to demonstrate that they have qualified staff to carry out the assignment. CV's of the key personnel for individual or group to execute the contract must be indicated.

9. Financial Condition

- 9.1 The candidates are required to attach two (2) years audited accounts and or six (6) months current bank statements submitted with the registration documents as well as letters of reference from their bankers regarding the candidate's credit position. Potential candidates will be registered on the satisfactory information given.
- 9.2 Special consideration will be given to the financial resources available as working capital, taking into account the amount of uncompleted orders on contract and now in progress. Data on Form PQ-6. However, potential candidates shall provide evidence of financial capability to execute the contract.

10. Past Performance

Past performance will be given due consideration in registering suppliers. Letters of reference from past customers should be included.

11. Statement

Application must include a sworn statement by the tenderer ensuring the accuracy of the information given.

12. Withdrawal of registration

Should a condition arise between the time the firm is registered to bid and the bid opening date which could substantially change the performance and qualification of the bidder or the ability to perform such as but not limited to bankruptcy, change of ownership or new commitments, State Department for Crops Development reserves the right to reject the tender from such a bidder even though they have been initially registered.

13. The firm must have a fixed Business Premise and must be registered in Kenya, with certificate of Registration, Incorporation/Memorandum and articles of Association, copies must be attached.

14. The firm must show proof that it has paid all its statutory obligations and have a Valid Tax Compliance Certificate.

15. Youth, Women and Persons with Disability who have been duly registered with the National Treasury (Directorate of Procurement) **MUST** show proof of registration by providing the valid certificate of registration.

16. Clarification

Questions that may arise from the registration documents should be directed to the Principal Secretary, State Department for Crops Development, Ministry of Agriculture, Livestock, Fisheries & Irrigation, P.O Box 34188-00100, Nairobi.

17. Registration Data Forms

- a. This document includes questionnaire forms and documents required of prospective bidders.
- b. All the attached questionnaire forms PQ-1, PQ-2, PQ-3, PQ-4, PQ-5, PQ-6, and PQ-7 are to be completed by prospective suppliers/contractors and service providers who wish to be registered in the specific category.

- c. The application forms which are not filled out completely and submitted in the prescribed manner will not be considered. All the documents that form part of the proposal must be written in English and in ink.

18. Qualification Requirements

- a. In order to be considered for the registration, prospective bidders must submit all the information herein requested:
 - i) **Registration Data - PQ-1**
 - ii) **Confidential Business Questionnaire – PQ-2**
 - iii) **Litigation History – PQ-3**
 - iv) **Mandatory Requirements – PQ-4**
 - v) **Financial Capability – PQ-5.**
 - vi) **Past Performance/Experience – Form PQ-5**
 - vii) **Sworn Statement – PQ-7**

19. Evaluation of the Registration documents

Analysis of the bids will be based on meeting the minimum requirements in clause 5 above. The evaluation will be on either **pass or fail** basis and only those firms fully meeting the criteria in clause 5 above shall be considered registered.

20. Submission of Applications

- 20.1 Applications for registration shall be submitted in sealed envelopes marked with the Tender Number, registration Category name and Reference Number and deposited in the tender box marked State Department for Crops Development situated at Ground Floor, Kilimo House main reception or to be addressed to: The Principal Secretary, State Department for Crops Development, Ministry of Agriculture, Livestock, Fisheries & Irrigation, P.O Box 30028-00100, Nairobi so as to be received on or before 10th October, 2018 at 11.00 Am.
- 20.2 Electronic submission of documents shall not be accepted. Late submission of tender documents will be rejected.
- 20.3 All information requested for the supplier registration shall be provided in English Language.

SECTION II - FORMS

Table of Contents

Item Description	Page
Form PQ -1-Registration Data.....	15
Form PQ -2-Confidential Business Questionnaire	17
Form PQ -3-Litigation History.....	19
Form PQ -4-Mandatory Requirements.....	20
Form PQ -5-Financial Capability	21
Form PQ -6-Past Experience	22
Form PQ -7- Sworn Declaration /Statement	24

FORM PQ-1 - REGISTRATION DATA

REGISTRATION OF SUPPLIERS APPLICATION FORM

1. Company/Firm Data

I/We..... hereby apply for registration as supplier(s)
(Name of Company/Firm)

of
(Item Description)

.....
(Category No.)

Post Office Address:

E-mail Address:

Office Tel. No..... Mobile No.

Town..... Street

Name of building

Room/Office No. Floor No.

Full Name of Applicant:

Other branches location (if any)

2. Organization & Business Information

Management Personnel:

Chief Executive/Director:

Secretary: General Manager (where applicable)

..... Treasurer (where applicable)

Others:

3. Partnership (if applicable)

Name of Partners:

Business founded or incorporated.....

Under present management since.....

Net worth equivalent Kshs

Bank reference and address.....

Enclose copy of organization chart of the firm indicating the main fields of Activities:

.....

.....

Part 2(a) – Sole Proprietor:

Your name in full Age

Nationality Country of origin

Citizenship details.....

Party 2(b) – Partnership

Give details of partners as follows: -

	Name	Nationality	Citizenship Details	Shares
1.
2.
3.
4.
5.

Part 2(c) Registered Company: Private or public

.....

State the nominal and issued capital of the company –

Nominal Kshs.

Issued Kshs.....

Give details of all directors as follows

	Name	Nationality	Citizenship Details	Shares
1.
2.
3.
4.
5.

Date..... Signature of Tenderer

If a citizen, indicate under “Citizenship Details” whether by Birth, Naturalization or Registration

FORM PQ – 3- LITIGATION HISTORY

Name of Contract Supplier:

Contractors/Suppliers should provide information on any history litigation or arbitration resulting from contracts executed in the last five (5) years or currently under execution.

YEAR	AWARD FOR OR AGAINST	NAME OF CLIENT, CAUSE OF LITIGATION AND MATTER IN DISPUTE	DISPUTED AMOUNT (CURRENT VALUE, KSHS. EQUIVALENT)

FORM PQ - 4 - MANDATORY REQUIRMENTS

All firms must: -

1. Submit a copy of the Certificate of Registration/incorporation– mandatory to all categories.
2. Submit a copy of the **VAT/PIN certificate** of the company - mandatory for all categories.
3. Submit a copy of a **Valid Tax Compliance Certificate/ Exemption from Kenya Revenue Authority from KRA** - mandatory for all categories. (failure to produce this certificate to prove compliance, will lead to automatic disqualification thus no further evaluation of your application).
4. Submit a copy of the **business permit** from Local County – mandatory for all.
5. Submit a copy of the **AGPO Certificate** registration for Reserved Groups Category-Mandatory.
6. Provide proof of registration with relevant regulatory bodies for categories that require professional approvals (e.g. National Construction Authority for works, National Industrial Training Authority for training, Insurance Regulatory Authority

for Insurance, **IATA** for Air travel firms, **Practicing certificates** for Professionals, etc.) where applicable.

NB: Business units owned by Special Groups i.e. Youth, Women and People with Disability shall be required to attach their Registration certificate with the National Treasury (Procurement Directorate) in accordance with the Public Procurement and Disposal (Preference and Reservations) Regulation, 2011.

The special groups are kindly requested to participate in the respective categories allocated to them (e.g. if a firm belongs to the youth, this firm shall be considered in the categories reserved for the youth etc.)

7. Submit CR 12 for Limited Companies.
8. Submit CV's for senior staff for consultancy services categories.

FORM PQ-5 - FINANCIAL CAPABILITY

1. **Financial Position** You will be required to demonstrate that the company's financial position is healthy enough to enable you transact business with State Department for Crops Development.
2. Potential candidates shall be expected to attach two (2) years audited accounts and or six (6) months current bank statements.
3. Proof of access to credit facilities or proof of financial liquidity to finance the subsequent contracts.
4. For firms in the special group category, a commitment letter indicating that one has the financial capacity to execute contract(s) once registered.

FORM PQ-6- PAST EXPERIENCE (NOT APPLICABLE TO SPECIAL GROUPS)

NAMES OF THE APPLICANT'S CLIENTS IN THE LAST TWO YEARS

NAMES OF OTHER CLIENTS AND VALUES OF CONTRACT/ORDERS

1. i) Name of Client (Organization).....
- ii) Address of Client (organization).....
- iii) Name of Contact Person at the client (organization)
- iv) Telephone No. of Client.....
- v) Value of Contract
- vi) Duration of Contract (dates).....

(Attach documental evidence of existence of contract (LPOs/LSOs, Contracts))

2. Name of 2nd client (Organization)

i) Name of client (organization)

ii) Address of Client (organization)

iii) Name of Contact Person at the Client (organization).....

iv) Telephone No. of Client

v) Value of Contract

vi) Duration of Contract (dates)

(Attach documental evidence of existence of contract (LPOs/LSOs, Contracts))

3. Name of 3rd client (Organization)

i) Name of client (organization)

ii) Address of Client (organization)

iii) Name of Contact Person at the Client (organization).....

iv) Telephone No. of Client

v) Value of Contract

vi) Duration of Contract (dates)

(Attach documental evidence of existence of contract (LPOs/LSOs, Contracts))

FORM

PQ-7 - SWORN DECLARATION /STATEMENT

Having studied the Registration information provided above I/We hereby state:

- a. The information furnished in our application is accurate to the best of our knowledge.
- b. That in case of being registered, I/We acknowledge that this grants me/us the right to participate in due time in the submission of a tender or quotation on the basis of provisions in the tender or quotation documents to follow.

- c. When the call for Quotations is issued and the legal technical or financial conditions or the contractual capacity of the firm changes I/We will come ourselves to inform you and acknowledge your right to review the registration made.
- d. I/We enclose all the required documents and information required for the registration evaluation.
- e. I/We hereby give State Department for Crops Development authority to seek any references it may deem vital while carrying out their evaluation.
- f. I/We also hereby declare that the company is not debarred from participating in any procurement proceeding.

Date:

Applicant's Name:

Represented by:

Designation:

Signature:

(Name and designation of the person signing and stamp or seal)

REGISTRATION EVALUATION CRITERIA

Mandatory registration submissions

- 1. Copy of the Certificate of Registration – mandatory.
- 2. Copy of the VAT/PIN certificate of the company - mandatory
- 3. Copy of a Valid Tax Compliance Certificate from KRA – mandatory.
- 4. Copy of business permit from Local County – mandatory for all.

5. Copy of AGPO registration certificate for reserved group's category – mandatory.
6. Copy of audited accounts for the last two (2) years – mandatory for open category groups only and or six (6) months current bank statements for all categories.
7. Copy of NITA registration certificate for training firms – mandatory
8. Copy of NCA registration certificate for works – mandatory
9. Copy of IRA registration certificate for insurance firms – mandatory
10. Practicing certificates for Professionals.
11. Copy of IATA registration certificate for air travel agency firms - mandatory
12. Copy of practicing certificate for professional bodies – mandatory
13. Filled, signed and stamped confidential business questionnaire.
14. CV's for senior staff for consultancy services categories.
15. Declaration form – must be signed and stamped.

Note: Failure to submit all the mandatory documents in the respective categories will lead to automatic disqualification.