



MINISTRY OF AGRICULTURE, LIVESTOCK AND FISHERIES  
STATE DEPARTMENT OF AGRICULTURE

**INTERNATIONAL COMPETITIVE BIDDING (ICB)**

**REQUEST FOR EXPRESSION OF INTEREST (EOI) FOR PROVISION OF  
TECHNICAL ASSISTANCE SERVICES FOR AGRICULTURAL SECTOR  
DEVELOPMENT SUPPORT PROGRAMME (ASDSP) PHASE II**

**Background:**

Kenya is a democratic country governed by a constitution promulgated in 2010 that created two levels of governments, the National and County with clearly defined functions. Although the country is fairly food secure, 11% of the children are undernourished, another 26% under-five years are stunted and 4% are wasted. Kenya's agriculture is predominantly small-scale practiced mainly in the medium and high-rainfall areas that constitute 16% of the total land mass. The remaining 84% is arid and semi-arid land suitable for crop production, extensive livestock production and irrigated agriculture. The Kenya Vision 2030 identifies agriculture as the key sector to deliver the 10 percent annual economic growth target. Agriculture remains the most important economic activity in Kenya contributing about 30% to the Gross Domestic Product. In addition, it accounts for 27% of gross domestic product (GDP) through manufacturing, distribution and service sectors. It also accounts for 65% of the total export earnings and employs 80% of rural workforce. It further provides 18% of the formal employment. In this respect, the sector developed the Agricultural Sector Development strategy (ASDS) that focuses on growing agricultural GDP by 7% per annum, and increasing the contribution of agriculture to national GDP by more than Kshs.80 billion as identified in the vision 2030. To attain these goals, the Kenya's Agricultural sector formulated a sector wide programme, the Agricultural Sector Development Support Programme (ASDSP I) which covered all the 47 counties.

ASDSP I which was initiated in January 2012 was a five-year programme ending December 2016 co-financed by the Government of Kenya and the Government of Sweden. However, in early 2016, the two governments agreed to extend the ASDSP I implementation period by six months through a no-cost extension to June 2017. Based on the success of the ASDSP I and lessons learnt as a nationwide Value Chain and Sector development support programme, the two governments also agreed to initiate the design of a five-year second phase of Agricultural Sector Development Support Programme. ASDSP II will consequently be implemented from July 2017 to June 2022. ASDSP II will maintain the overall focus and approach of ASDSP I, which has proven to be relevant and effective. However, the design of the new Programme has been adapted to reflect the current institutional and policy setting in the Sector. In this respect, ASDSP II provides a bigger responsibility to the county governments in line with the devolved functions. Moreover, while the ASDSP II aims to consolidate effective and relevant ASDSP I approaches and results, it also provides an opportunity to adopt and implement approaches and structures that were not fully realized during ASDSP I, to ensure that they effectively support Programme objectives.

In the implementation of ASDSP II, the National and County Programme Secretariats will be supported by a Technical Assistance (TA) consortium of national and international experts.

**Service description:**

The TA support will strengthen the capacity of implementing structures at national, intergovernmental and county levels. They will be expected to provide technical and operational management assistance to value chain development in order to address the following challenges;

- Low productivity along the entire value chains
- Inadequate entrepreneurial skills among value chain actors including service providers
- Low access to markets by value chain actors
- Strengthening structures and capacities for consultation and coordination within the sector at both levels of government.
- Mainstream gender equity, social inclusion and environmental resilience.

The Ministry of Agriculture, Livestock and Fisheries, through state Department of Agriculture now invites eligible consultancy firms to submit an Expression of Interest (EOI) for provision of Technical Assistance services. Interested firms are expected to meet the following mandatory criteria:-

- i. Detailed company profile
- ii. Copies of Registration and Tax Compliance Certificate (for local firms while foreign firms submit the equivalent in their countries)
- iii. Demonstrate the ability and capacity to undertake the assignment (include works in the past, client list and successful past partnerships)
- iv. Financial capability (submit audited accounts for the last three (3) years
- v. Registered and physical address and contacts

Completed expression of Interest documents are to be enclosed in plain sealed envelopes clearly marked **"EOI FOR PROVISION OF TECHNICAL ASSISTANCE SERVICES"** and **DO NOT OPEN BEFORE 11.00am 15<sup>th</sup> NOVEMBER, 2017**. The completed tender documents should be posted to reach the address shown below on or before **15<sup>th</sup> NOVEMBER, 2017 at 11.00am**, East African time or placed in the tender Box marked **'STATE DEPARTMENT OF AGRICULTURE TENDER BOX'** situated at the main Reception, Kilimo House on or before the said date and time.

Expression of interest documents will be opened in the presence of firm's representatives who choose to attend at 11.00am, East African time on 15<sup>th</sup> November, 2017 at the State Department of Agriculture conference Room, Kilimo House 7<sup>th</sup> floor, Cathedral Road, NAIROBI whose address is shown below:

**The Principal Secretary  
State Department of Agriculture  
P.O BOX 30028-00100  
NAIROBI.  
Tel. 254 - (0) 2- 2718870  
Fax 254 - (0) 42711149/2710808  
Email: [procurement@kilimo.go.ke](mailto:procurement@kilimo.go.ke)**

Interested bidders can also access the above information from the link given: <http://simap.europa.eu/enotices/changeLanguage.do?language=en> and Agricultural Sector Development support Programme (ASDSP) Website: [www.asdsp.co.ke](http://www.asdsp.co.ke)

Late documents shall be rejected and returned to the firms unopened. Short listed firms will subsequently be issued with Request for Proposal (RFP) with specific terms of Reference.

**Head, Supply Chain Management Services  
FOR: THE PRINCIPAL SECRETARY**